



CROSSBORDER  
PMI ADVISORS

# Your Gateway to the World



Integration (PMI) Services



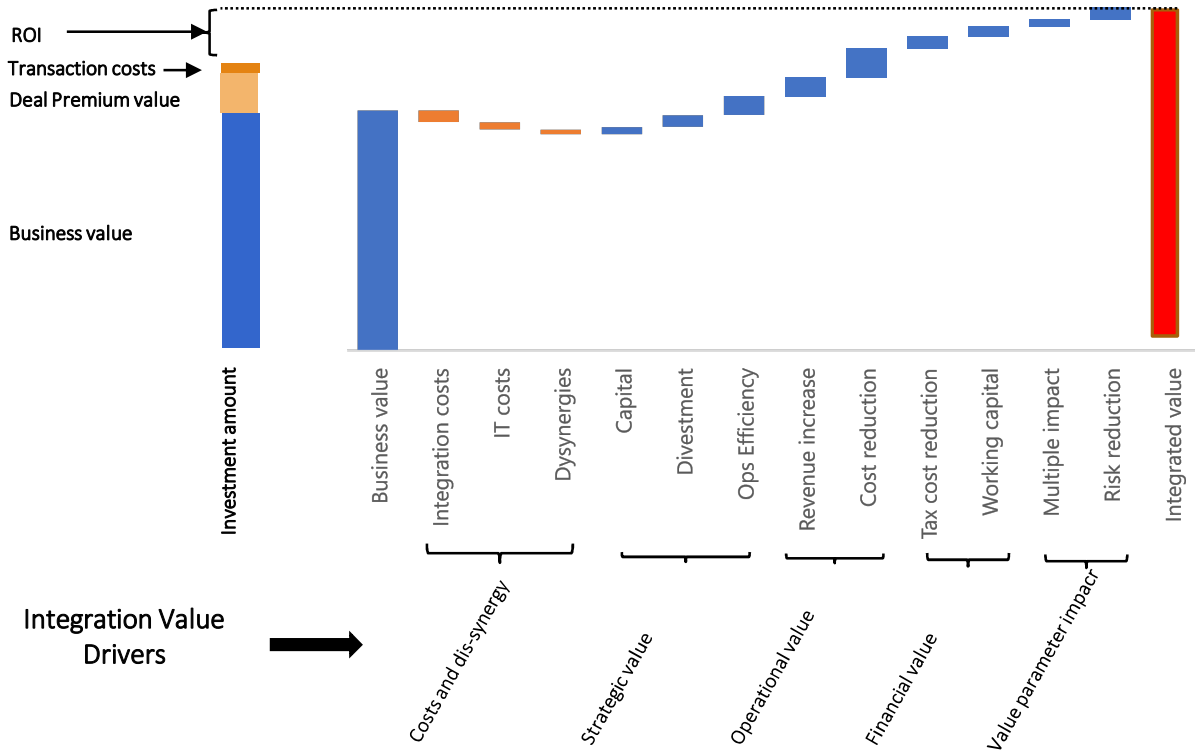


**What is PMI:**

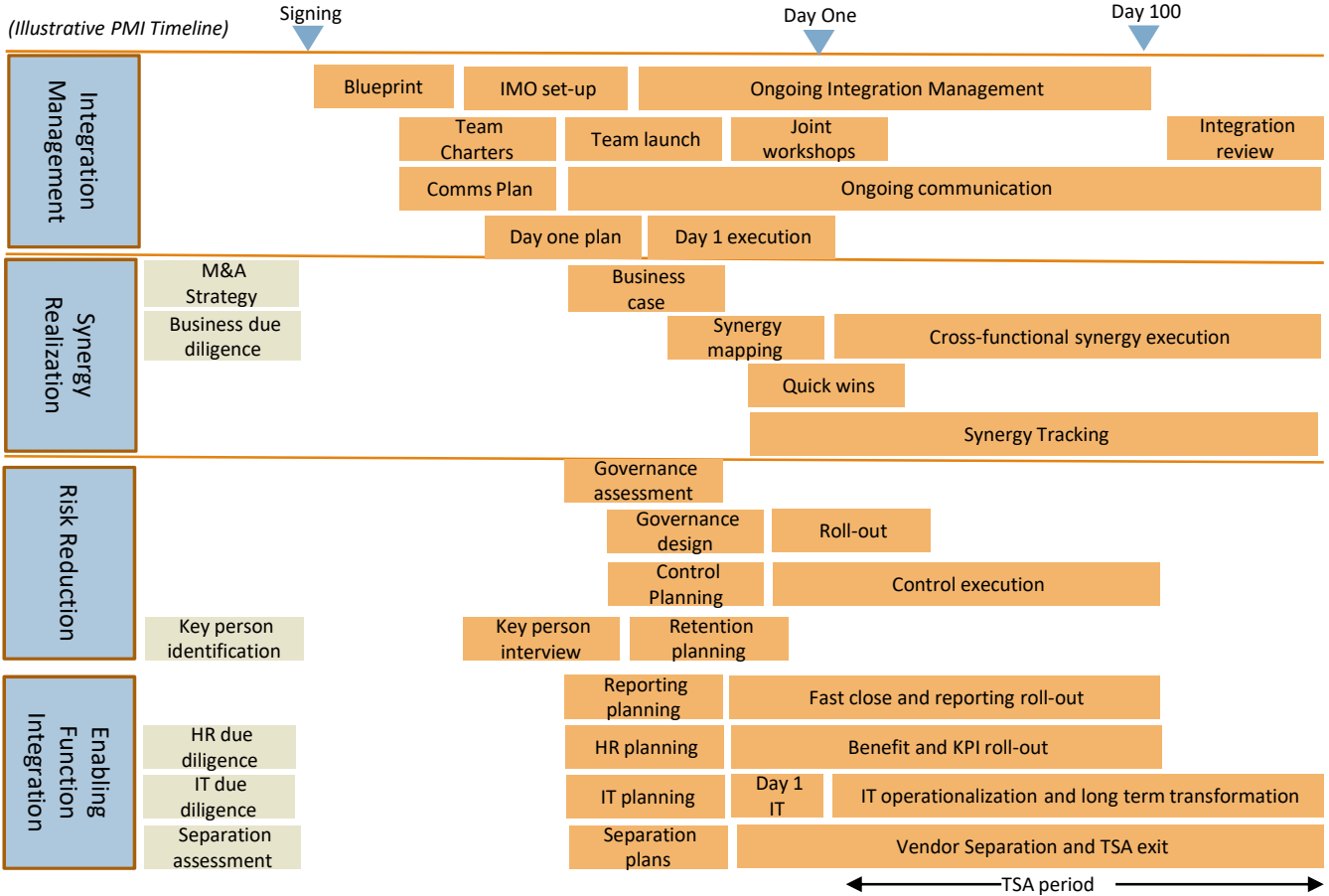
PMI is a set of inter-related activities designed to execute strategy and maximize deal value by synergy realization, risk reduction, stream lining enabling functions, without interrupting the core business, and managing people at a time of uncertainty.



Our PMI approach focuses on **VALUE**, and achieving greater than expected returns on your investment, inclusive of all transaction and integration costs. This is our definition of **SUCCESS**. We help engineer and capture value from a strategic, operational, and financial perspective, realizing synergies and reducing risk, through governance and managing people.



PMI activities are highly interdependent and time critical. This requires comprehensive planning, robust management and a disciplined approach to priorities, in order to achieve a smooth day-one and meet value capture targets. PMI needs to be supported by extensive communication and attention to soft issues of people management ensuring they remain motivated during the period of change and uncertainty.



## How We Can Help

Crossborder PMI Advisors can support your integration from beginning to end, and provide comprehensive training beforehand. We can act as your senior integration advisor, as an hands on integration manager, or support you in one or more of the critical integration modules, working with your internal teams, or even with your other advisors on the deal. Some of the more common modules where we support include:

- |                                    |   |
|------------------------------------|---|
| Blueprint facilitation and design  | Business case analysis                    |
| Team Charter drafting              | Synergy mapping facilitation              |
| Communications planning and design | Synergy tracking systems                  |
| PMI tool development               | Governance assessment                     |
| Ongoing PMI management             | Key person interviews                     |
| Day one workshops                  | Retention planning                        |
| Day one Admin outsourcing          | Finance and management reporting roll-out |
| Synergy Workshop facilitation      | TSA management and exit planning          |

**For further information, please contact us at: [info@xbpmi.jp](mailto:info@xbpmi.jp)**



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**Contact:**

**Crossborder PMI Advisors**

**Tokyo Sankei Bldg, 1-7-2 Otemachi, Chiyoda-ku, Tokyo, Japan 100-0004**

**Tel: +81-80-6626-9525**

For further information or RFP, please mail to: [info@xbpmi.jp](mailto:info@xbpmi.jp)

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